

250

TOP

NAHREP[®]

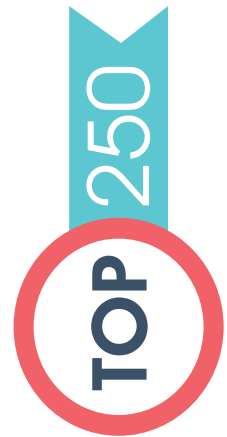
LATINO AGENTS AWARD

A Report by the National Association of
Hispanic Real Estate Professionals[®]

2016

In association with





FOREWORD

Now in its fifth year of publication, the National Association of Hispanic Real Estate Professionals® (NAHREP®) Top 250 Latino Agents Award recognizes the industry's leading Hispanic real estate agents and brokers from across the country. The following report recognizes agents whose hard work and dedication has led them to close an outstanding number of transactions in an effort to increase the rate of sustainable Hispanic homeownership in communities across the country. They represent a combined total of 24,163.92 in closed transaction sides in 2015 and over \$5.26 Billion in total volume. These hard working agents are set apart from the nearly fifty-thousand Latinos in real estate through their dedication to homeownership.

Recognition of the agents who carry out the NAHREP mission of sustainable homeownership in communities across the country has been a priority for NAHREP since the inception of the Top 250 award program in 2012. This year's honorees were selected for the award from among 700 self-nominated agents considered this year, the largest pool of candidates for the award to date and a testament to the growing prestige of the award.

In addition to the highest ranked agents based on transaction sides, this year's report examines several additional categories among the candidates, including distribution by age, geography, gender, and brand. In addition, the report features recognition for agents by gross commission income, volume, and for top individual agents.

NAHREP salutes the Top 250 Latino Agents in the U.S. and their success year after year. Join NAHREP in recognizing these individuals and their Top 250 Latino Mortgage Originator counterparts on social media using **#Top250**. ¡Felicidades!

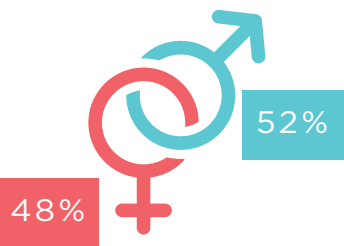
METHODOLOGY

The listing of the Top 250 Latino Agents in the U.S. is compiled through broker affirmed self-nomination and recognizes the nation's most successful agents and brokers for their residential real estate transactions. Residential is defined as dwellings with four or fewer units, excluding rental properties and commercial real estate transactions. Once received, NAHREP reviews the nominations for accuracy by validating against other available data, including MLS records and franchise data. A small number of nominations were modified or disqualified where third-party validation was not available or consistent. Sales production data is representative of the 2015 calendar year. Ethnic background is confirmed through self-attestation. In instances where there is a tie based on transaction sides, higher rank is given to the agent with greater sales volume. NAHREP membership is not a prerequisite for participation or acknowledgement in the Top 250 Latino Agents & Mortgage Originators Awards. Annual transactions for those acknowledged on the list range from 443 to 48 transactions during the 2015 calendar year.

SNAPSHOT OF THE 2016 NOMINEES



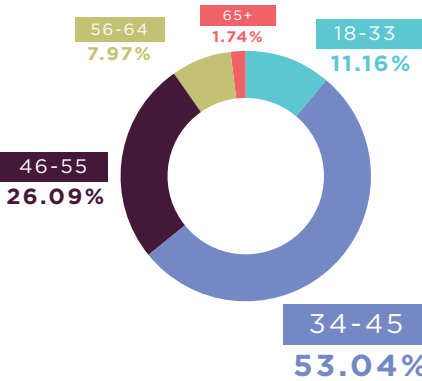
MALE VS. FEMALE REPRESENTATION



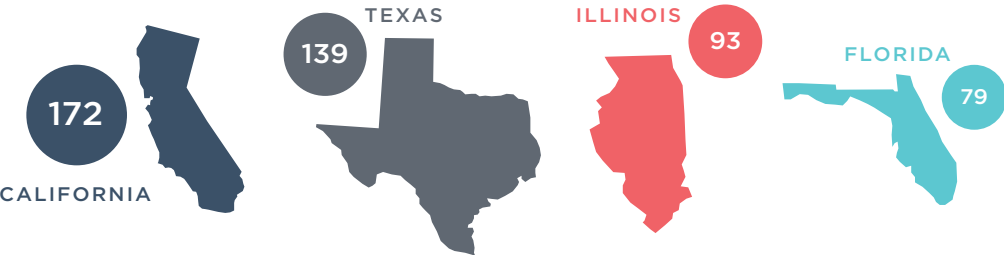
LANGUAGE



AGES REPRESENTED



TOP STATES



The figures above are representative of all submissions for the Top 250 Report

TOP 250 LATINO AGENTS

I - 42

RANK	NAME	COMPANY	LOCATION	TOTAL
1	Claudia Restrepo	Keller Williams Realty The Legacy Group	Spokane, WA	443
2	Mario Negron	RE/MAX Prestige - Houston New Home Team	Houston, TX	403
3	Marshall Carrasco	Marshall Realty	Reno, NV	390
4	Mark Dimas	Winhill Advisors	Cypress, TX	381
5	William Bustos	Keller Williams Realty Utah Realtors - William Bustos Group	Salt Lake City, UT	376
6	Marty Rodriguez	Century 21 Marty Rodriguez	Glendora, CA	369
7	Leo Pareja	Keller Williams Realty Leo Pareja Team	Falls Church, VA	332
8	Jorge DeLeon	Coldwell Banker Residential Brokerage	Oxnard, CA	327
9	Eduardo Blanco	5 Diamond Real Estate	Miami, FL	326
10	David Acosta	Keller Williams Realty David Acosta Real Estate Group	El Paso, TX	298
11	April Cooper	Alpine Companies, Inc.	Alpine, UT	296
12	Maria Fermin	EXIT Realty Success	Corona, NY	266
13	Dennis Estep	ERA Sellers & Buyers Real Estate	El Paso, TX	249
14	Adriana Montes, MBA	Florida Dream Realty Group, Inc.	Ocoee, FL	241
15	Ricardo Acevedo	Century 21 The Acevedo Team	Rancho Cucamonga, CA	238
16	Jonathan Gineo	Nutmeg Properties	Wethersfield, CT	219
17	Luis Coronel	Coronel Realty Group	Indianapolis, IN	216
18	Carissa Acker	Real Estate by Design	Denton, TX	214
19	Lane Harris	Harris Real Estate Group	El Paso, TX	212
20	Chris Montalvo	Mirabal Montalvo & Associates, LLC	Corpus Christi, TX	209
21	Alicia Treviño	Century 21 Alicia Treviño Realtors	Mesquite, TX	190
22	Marta DuPree	Keyes Company Realtors	Coral Springs, FL	175.75
23	Sarah E. Carmona Zink	Dreams Realty	Reno, NV	175
24	Veronica Figueroa	RE/MAX Innovation	Orlando, FL	174
25	Jorge Chavez	inMotion Group Properties	Greenwood Village, CO	173
26	Monica Foster	RE/MAX Space Center - Clear Lake	Houston, TX	172
27	Henry Benito	Benito Realty Group	Coral Gables, FL	171
28	Rossana Pestana	Canvas Real Estate & Investments	San Diego, CA	168
29	Mauricio Gonzalez	Citywide Realty	Chicago, IL	164
30	Roberto Castillo	Century 21 World Connection	Miami, FL	163
31	Christian Fuentes	RE/MAX Top Producers	Diamond Bar, CA	162
32	Michelle Fermin	Century 21 North Shore	Reading, MA	157.5
33	Nate Martinez	RE/MAX Professionals	Glendale, AZ	156
34	Araceli Hernandez	Tri-Star Realty, LLC	Henderson, NV	156
35	Alexander Macau	YES Real Estate Services	Pinecrest, FL	149
36	Jose Rivas	Keller Williams Realty Gateway - Lion Home Group	Baltimore, MD	141
37	Roman Lopez	Keller Williams Realty The Roman Lopez Real Estate Team	Austin, TX	138
38	Vera A. Vasquez	RE/MAX DFW Associates	Dallas, TX	138
39	Martha Corral	Century 21 Affiliated	Aurora, IL	138
40	Christopher Tello	Keller Williams Realty Partners SW	Pembroke Pines, FL	134
41	Monique Walker	RE/MAX Excalibur - Monique Walker Team	Scottsdale, AZ	132
42	Fidel Batres	Key Realty	Rockford, IL	128.5

#1

Claudia Restrepo

443 Sides

*Keller Williams Realty The Legacy Group
Spokane, Washington*

The first woman to rank as the #1 agent, Claudia Restrepo believes in success through others and has a penchant for helping others accomplish massive success. She has built a legacy through her team of agents who believe in a group approach to success. Lending her expertise to those around her, Claudia is a regular speaker on team building and company growth. She is an active member of her small Latino community in Spokane, Washington, and recently expanded to Miami, Florida, where she hopes to open doors for new clients.



#22

Marta DuPree

175.75 Sides

*Keyes Company Realtors
Coral Springs, Florida*

At the beginning of her career, Marta started off in the small city of Parkland, Florida where she helped lift a building moratorium on a 900-acre plot of land, the majority of which belonged to Latin American buyers. She contacted the various sellers in South America through letters in Spanish. Her contribution to the community of Parkland help her business grow each year. She built a team and adapted to the changes of the market, helping buyers, sellers and tenants. Today, Marta proudly receives over 60% of her business from past and repeat clients.



#55

David Delgado

111 Sides

*Delgado Realty Group
Fullerton, California*

David Delgado vowed to make a difference in his community by helping people succeed in their goals of homeownership. He has also taken the initiative to coach his team of agents to become successful real estate agents. He started his career in real estate in 2008 after hitting a rough patch, and focused his efforts on being the best in his field. Today he holds the distinction of the #1 sales team of 2015 at the Downey Association of REALTORS®.



TOP 250 LATINO AGENTS

43 - 84

RANK	NAME	COMPANY	LOCATION	TOTAL
43	Florencio Villalpando	Keller Williams Realty Heritage - Villalpando & Associates	San Antonio, TX	128
44	Jesse Pastrana	Century 21 Pastrana	Edina, MN	126
45	Daniel Hernandez	Evista REsources Realty, Inc.	Kissimmee, FL	126
46	Luis Ortiz	RE/MAX Partners	Berwyn, IL	123
47	Patti Musshorn	Majestic Realtors	El Paso, TX	122
48	Joe Castillo	ERA Mi Casa Real Estate	Chicago, IL	122
49	Guillermo Salas	RE/MAX Platinum	Ardmore, PA	119
50	Daniel Pedroza	Keller Williams Realty Daniel Pedroza Group	San Antonio, TX	118
51	Ron Cedillo	Home Buyers Realty	Tracy, CA	118
52	Albert Yabor	YES Real Estate Services	Pinecrest, FL	118
53	Nora Aguirre	Source Realty	Las Vegas, NV	117
54	Sebastian Stofenmacher	Edgestone Real Estate, Inc.	Los Angeles, CA	112
55	David Delgado	Delgado Realty Group	Fullerton, CA	111
56	Alex Vazquez	Home Sold Hope Lives	Orlando, FL	110
57	Dania Perry	Century 21 Jim White & Associates	Treasure Island, FL	109
58	Roger Ayala	LIFE Realty	Henderson, NV	109
59	Marie De Pedro	World Class Realty	Virginia Beach, VA	109
60	Lisa Muñoz	Realty Austin	Austin, TX	105
61	Yolie Stanton	Stanton Realty	El Paso, TX	105
62	Mina Munoz	RE/MAX 2000	Crete, IL	105
63	Monica Rojas	RE/MAX 1st Choice	Santa Fe, TX	104
64	Salvador Gonzalez	ERA Mi Casa Real Estate	Chicago, IL	103
65	Luis Padilla	RE/MAX Oceanside Realty	North Miami Beach, FL	103
66	Ruth Henriquez	Keller Williams Realty Campos International Group	Manassas, VA	102
67	Fil Castaneda	Castaneda Real Estate	Perris, CA	102
68	Manuel Chavez	M. C. Real Estate Corp.	Fresno, CA	101
69	William Torres	RE/MAX Masterpiece Realty	Port St. Lucie, FL	100
70	Hudson Santana	Keller Williams Realty Cambridge - Santana Properties Team	Cambridge, MA	99
71	Victor Niño	Keller Williams Realty	Austin, TX	98
72	Juan Segura	Coldwell Banker Select Real Estate	Reno, NV	97.5
73	Leonardo Retamar	New Venture Real Estate	Pembroke Pines, FL	97
74	Miguel Salvat	YES Real Estate Services	Pinecrest, FL	97
75	Sandra Rangel	RE/MAX North - San Antonio	San Antonio, TX	96
76	Emelin Brown	Roman Realty Group	Chicago, IL	96
77	Eduardo Garcia	Realty of Chicago	Berwyn, IL	96
78	Leticia Hixson	RE/MAX Champions	Chino, CA	95
79	Douglas Ramos	Century 21 Alliance Realty	Linden, NJ	95
80	Elizabeth Martinez	Century 21 Martinez & Associates	Las Vegas, NV	94
81	Hector Martinez	Keller Williams Realty Garcia Martinez Real Estate Group	Visalia, CA	93
82	Mario Hesles	Keller Williams Realty Team Hesles	San Antonio, TX	92
83	Jona Gamboa	Century 21 Everest	Midvale, UT	92
84	Patrick Simm	Keller Williams Realty Partners SW	Pembroke Pines, FL	91

TOP 250 LATINO AGENTS

85 - 126

RANK	NAME	COMPANY	LOCATION	TOTAL
85	Carlos Garcia	The Keyes Company Realtors	Miami, FL	91
86	Ruby Miranda	Prime Realty Group	La Porte, TX	91
87	Severiano Fernandez	Worldwide Select Group, Inc.	Miami, FL	90
88	Sussy DeLeon	RE/MAX New Horizons	Providence, RI	90
89	Richard Rodriguez	Berkshire Hathaway HomeServices GA Properties	Hoschton, GA	90
90	Eric Delgado	Keller Williams Realty Encino - Sherman Oaks	Encino, CA	89
91	Erika Carrasco	Intero Real Estate Services	San Jose, CA	89
92	Juan Carlos Carrasquel	The JuanSells.com Realty Co.	Bloomington, IN	89
93	Matias Rosales	Century 21 Action Group Yuma Home Team	Yuma, AZ	88.5
94	Nuvia Rivera	Nuvia Rivera & Associates	Virginia Beach, VA	87
95	Gaspar Flores	Su Familia Real Estate	Chicago, IL	87
96	Sergio Franco	Sergio Franco - Broker	Madera, CA	86
97	Sofia Chacon	Keller Williams Realty Sofia Chacon Real Estate Group	Corona, CA	85
98	Andreina Canache	Century 21 All Homes & Properties	Kissimmee, FL	85
99	Ray Borrego	ERA Sellers & Buyers Real Estate	El Paso, TX	84
100	Irene Tanis	RE/MAX Performance, Inc.	Woodland Park, CO	83
101	Rebecca Hidalgo Rains	Berkshire Hathaway HomeServices Arizona Properties	Chandler, AZ	82
102	Danii Sedillo	Keller Williams Realty El Paso	El Paso, TX	82
103	Raphael Cervera	Amistad Real Estate	Miami, FL	82
104	Monica Perez	Your Castle Real Estate, Inc.	Lakewood, CO	80
105	Jaime Delgadillo	Marty Martinez Realtors, Inc.	North Richland Hills, TX	80
106	Luis D Mota	Century 21 Jordan-Link & Company	Visalia, CA	79.8
107	Enrique Lira	Keller Williams Realty Heritage	San Antonio, TX	79
108	Trina Forystek	RE/MAX Real Estate Team	Davison, MI	79
109	Giovanni Carmona	Four Seasons Realty	Las Vegas, NV	79
110	Gloria Ulloa	RE/MAX "10"	Oak Lawn, IL	79
111	Xio Sandoval	Century 21 Realty Masters	Montebello, CA	78.9
112	Rodolfo Hernandez McIntyre	Keller Williams Realty SeaReal Team	Burien, WA	78
113	Ruben Solis	Keller Williams Realty Heritage	San Antonio, TX	78
114	Gabriel Bedoya	The Corcoran Group	New York, NY	78
115	Elmer Morales	RE/MAX Top Producers	Diamond Bar, CA	77
116	Manny Toledo	RE/MAX Gold - Quieres Casa?	Sacramento, CA	77
117	Victor Alonzo	KB Realty Your Real Estate Experience	El Paso, TX	76.5
118	David Quinones	Coldwell Banker Garden State Homes	Elmwood Park, NJ	76
119	Enrique Hernandez	Petra Best Realty, LLC	Perth Amboy, NJ	75
120	Israel Ballesteros	RE/MAX Horizon	Elgin, IL	75
121	Debbi Hester	ERA Sellers & Buyers Real Estate	El Paso, TX	74
122	Luigui Corral	RE/MAX United	Round Lake, IL	74
123	Sarah Bravo	Coldwell Banker Gundaker	Chesterfield, MO	74
124	Desi Laurel	Ultima Real Estate	Dallas, TX	74
125	Jonathan Jacobs	Simply Vegas Real Estate	Las Vegas, NV	74
126	Aissa Gomez	Allure Realty Group	Las Vegas, NV	74

#93

Matias Rosales

88.5 Sides

*Century 21 Action Group Yuma Home Team
Yuma, Arizona*

An involved member of his community in Yuma, Arizona, Matias Rosales has been in the real estate business with Century 21 since he began his career. He served on his local board of REALTORS®, eventually becoming president of the association. In 2011, he was named Realtor of the Year and currently serves as RVP for Region 1 in the Arizona Association of REALTORS®. Matias also currently serves as Vice Mayor in his community of San Luis, Arizona. He has worked hard to build his local housing industry and strives to make his community a strong and vibrant border city.



#117

Victor Alonzo

76.5 Sides

*KB Realty Your Real Estate Experience
El Paso, Texas*

After 17 years in the predominantly Hispanic community of El Paso, Texas watching it evolve into a diverse city, Victor Alonzo has gained tremendous experience with the various needs of first-time home buyers, relocated military families, investors, business gurus, and more. He attributes this experience to being able to understand that each client, whether buying, selling, or investing, has different expectations. With this knowledge he is able to guide clients in the way that most benefits them.

#145

Mynor Herrera

67 Sides

*Mynor & Associates, LLC
Bethesda, Maryland*

Mynor Herrera began his real estate journey when he purchased a condo in Bethesda at the age of 24. By the time he was 30, he had purchased two rental homes. Deciding to make a career out of real estate, Mynor enrolled in a real estate academy and graduated #1 in his class. Success followed him and by his second year in business he was the #1 agent in his office. With a vision of growing a top level real estate team he founded Mynor & Associates. His focus on community development has led him to a number of leadership roles including Commissioner for the Housing Opportunities Commission and a member of the Board of Directors for the Affordable Housing Conference.



TOP 250 LATINO AGENTS

127 - 168

RANK	NAME	COMPANY	LOCATION	TOTAL
127	Alex Castaneda	Blue Lake Real Estate Co.	Twin Falls, ID	73
128	Oscar Tortola	Keller Williams Realty Oscar Tortola Group	Corona, CA	72
129	Oscar Colato	RE/MAX Professionals	Avondale, AZ	72
130	Kevin Gomez	The Anderson Group & Co., PL.	Winter Park, FL	72
131	Julia Pulles	Coldwell Banker Residential Real Estate	Coral Gables, FL	72
132	AJ Reygadas	Powers Real Estate	San Antonio, TX	72
133	Gumer Alvarez	Coldwell Banker Select Real Estate	Reno, NV	71.5
134	Paul Argueta	Real Estate Heaven	South Pasadena, CA	71
135	Stewart Ramirez	RE/MAX Center	Grayslake, IL	71
136	Jessie Rodriguez	Cal American Homes	Claremont, CA	70
137	Oscar Garcia	Century 21 Sweyer	Wilmington, NC	70
138	Becky Garcia	Essential Properties, Inc.	Goodyear, AZ	69
139	Peter Dominguez	Century 21 Affiliated	Aurora, IL	69
140	Rosa Galvez	Century 21 Diamond Realty, Inc.	Killeen, TX	69
141	Fidel Carranza	Century 21 Desert Rock	Hesperia, CA	68.8
142	Angel Garcia	Park Regency Real Estate	Granada Hills, CA	68
143	Maria Cedano	RE/MAX Ultimate Professionals	Shorewood, IL	68
144	Maria Castillo	ERA Mi Casa Real Estate	Chicago, IL	68
145	Mynor Herrera	Mynor & Associates, LLC	Bethesda, MD	67
146	Johnny Rojas	Century 21 JR Gold Team Realty	Garfield, NJ	67
147	Alfonso Parodi	ERA Realty Associates	Houston, TX	67
148	Jaime Marin	Marin Realty & Property Management	San Antonio, TX	67
149	Juan Del Real	Solutions Realty and Associates, LLC	Cicero, IL	67
150	Rosie Gonzalez	Coldwell Banker Residential Brokerage	La Grange, IL	66.8
151	Ivan Arjona	RE/MAX The Woodlands & Spring	The Woodlands, TX	66
152	Lolis Vazquez	Realty Corner, Inc.	Sparks, NV	65
153	Ramona Bautista	The Keyes Company Ramona Bautista Team	Weston, FL	65
154	Andrea Pena Moran	JP & Associates Realtors	Plano, TX	65
155	Will Alfaro	Coldwell Banker Residential Brokerage	Clifton, NJ	64.12
156	Zeferino Martinez	RE/MAX "10"	Oak Lawn, IL	64
157	Pablo Galarza	RE/MAX "10"	Oak Lawn, IL	64
158	Lia Saa	Century 21 John Walton Realtors	Lubbock, TX	63.5
159	Nelson Rodriguez	RE/MAX Real Pros	Corona, CA	63
160	Leo Robles	Exclusive Property Advisors	Corona, CA	63
161	Evan Compean	Champions Real Estate Group	Houston, TX	63
162	Victor Vidales	RE/MAX New Heights Realty	Phoenix, AZ	63
163	Jorge Mier	RE/MAX Alliance 3000	Aurora, CO	63
164	Jose Esparza	RE/MAX Real Estate Results	Bentonville, AR	63
165	Diana Sifuentes	Berkshire Hathaway HomeServices A Action	Mesquite, TX	63
166	Aurelio Valdez	RE/MAX Prestige	Houston, TX	63
167	Grisselle Martinez	Coldwell Banker Residential Brokerage	Hoboken, NJ	62.5
168	Alexa Silva	Keller Williams Realty Alexa Silva Real Estate Group	Stuart, FL	62

TOP 250 LATINO AGENTS

169 - 210

RANK	NAME	COMPANY	LOCATION	TOTAL
169	Peyo Rubio	RE/MAX Northwest	Spring, TX	62
170	Melissa Sanches	Century 21 Judge Fite Company	Denton, TX	61.75
171	Luis Rodriguez	Century 21 Curran & Christie	Dearborn Heights, MI	61
172	David Franco	RE/MAX Top Producers	Diamond Bar, CA	60
173	Luis Fernandez	Keller Williams Realty Luis Fernandez Sales Team	Scarsdale, NY	60
174	Janet Ramirez	Integrity Real Estate Center, Inc.	Stockton, CA	60
175	Darlene Martinez	RealtyPro Group	Downey, CA	59
176	Ruby Segura	Coldwell Banker United, Realtors	Austin, TX	59
177	Coco Vargas	Keller Williams Realty The Vargas Team, LLC	Austin, TX	59
178	Liza Mendez	Pedro Realty International	Hialeah, FL	59
179	Jose Farfan	Century 21 Riverside Realty	Burley, ID	59
180	Sergio Bazan	RE/MAX New Horizon	Mesquite, TX	59
181	Tomas Gomez	RE/MAX Showcase	Waukegan, IL	59
182	Carmen Gutierrez	RE/MAX Greater Atlanta	Marietta, GA	59
183	Erika Villegas	ERA Mi Casa Real Estate	Chicago, IL	58
184	Laura Suarez	Century 21 Alicia Treviño Realtors	Mesquite, TX	58
185	Suzie Castillo	RE/MAX Paramount	Mount Pleasant, TX	58
186	Stacie Kidwell	Sandcastle Real Estate, LLC	Plainfield, IN	58
187	Steven Padilla	Century 21 A Better Service Realty	Downey, CA	57.5
188	Luther Sanchez	Century 21 Allstars	Pico Rivera, CA	57
189	Arturo Rodriguez	Coldwell Banker Residential Real Estate	Weston, FL	57
190	Sandra Alaniz	RE/MAX Real Estate Services	Laredo, TX	57
191	Martha Navarro	HomeSmart Goodyear	Goodyear, AZ	57
192	Eloy Villamil	RE/MAX Innovative	Bellflower, CA	56
193	Glenn Anthony Gibson	Austin Properties Group	Austin, TX	56
194	Veronica Clarke	RE/MAX Platinum	San Antonio, TX	56
195	Missy Grimsinger	Century 21 Lee Real Estate, Inc.	Portland, TX	56
196	Esther Mendoza	Century 21 Sonoma Realty	Winnemucca, NV	56
197	Mariela Goodman	Coldwell Banker Alfonso Realty	Ocean Springs, MS	55.5
198	Perla Herrera	RE/MAX Unlimited	Henderson, NV	55
199	Marisa Barragan	Compass REQ, Inc.	Aurora, IL	55
200	Maria Rivera	Rivera & Associates Realty	Tampa, FL	55
201	Alberto Silva	Century 21 Silva & Associates	Port St. Lucie, FL	55
202	Hector Rubio	Century 21 Da-Ly Realty	Grand Island, NE	55
203	Amelia Valdez	City Real Estate	Ennis, TX	55
204	Johan Lopez	Home Shop Properties, Inc.	Methuen, MA	54
205	Janet Cisneros	Realty One Group Empire	Oak Hills, CA	54
206	Marelys Lazo	Coldwell Banker Residential Real Estate	Weston, FL	54
207	Flavio Jimenez	Source Realty	Las Vegas, NV	54
208	Alberto Avila	RE/MAX "10"	Chicago, IL	54
209	Anthony Ramos	Century 21 Ramos Realty	Bethlehem, PA	54
210	Nestor Zuluaga	RE/MAX Realty Suburban	Lenexa, KS	54

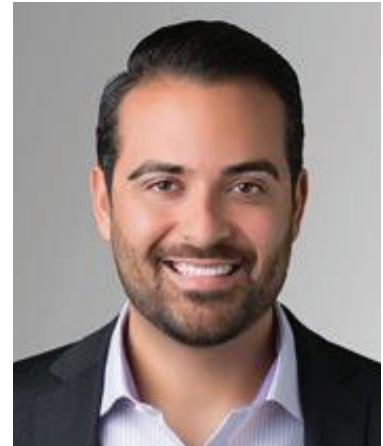
#160

Leo Robles

63 Sides

*Exclusive Property Advisors
Corona, California*

President of the NAHREP SoCal Inland Empire chapter, Leo Robles attributes his desire for philanthropy to his career in real estate. His belief that giving is living and happiness is only real when shared shapes his outlook on life. He is passionate about helping the youth in his community and young professionals who are looking to create substantial results in their lives. Leo dedicates his free time to NAHREP to better grow his business and to offer his expertise to other members.



#227

Donna Nazir

50 Sides

*The Skye Group, Inc. – Donna Nazir Realty Group
Rancho Cucamonga, California*

A personification of the American Dream, Donna Nazir came to the U.S. at the age of 3, after nearly being lost at sea in a vessel crossing the Atlantic from her native home of Cuba. Today, Donna is the co-founder of a nonprofit that benefits thousands of Southern California disadvantaged teens. The organization provides free shopping sprees to the youth, in true Cinderella fashion. Donna is a dynamic broker-owner who has poured her heart into her business. She has been featured on the Oprah Winfrey Network, Univision, Executive Magazine, and was awarded the Citrus Valley Association of REALTORS® Community Service Award for 2014-2015.

#244

Janie Rivera Conley

49 Sides

*RE/MAX Market Place
Oak Creek, Wisconsin*

Working alongside local Latino leaders to educate and inform the community of the home buying process, Janie Rivera Conley works with home buying counselors that help prospective homebuyers locate grants for down payment assistance and closing costs. Janie enjoys giving back to her community as at least 75% of her business comes from Latino first-time home buyers. Since 2013, she has been the president of the Hispanic Roundtable, Inc. of Racine, a nonprofit organization that focuses on giving back to the Hispanic community through community restoration funds to help with emergency home repairs for local homeowners.



TOP 250 LATINO AGENTS

211 - 250

RANK	NAME	COMPANY	LOCATION	TOTAL
211	Christopher Rodriguez	Maximum Mortgage & Real Estate, Inc.	Oceanside, CA	53
212	Javier Tello	RE/MAX Cinco Ranch	Katy, TX	53
213	Jacqueline Dix	RE/MAX Professionals Select	Naperville, IL	53
214	Yeyson Garabito	Ferrari Lund Real Estate	Reno, NV	53
215	Yuri Blanco	RE/MAX Executives	Eagle, ID	53
216	Natalia Martinez	ERA Mi Casa Real Estate	Chicago, IL	53
217	Francisco Rico	Milenio Real Estate, Inc.	Arlington, TX	53
218	Javier Sanchez	RE/MAX Champions - The Sanchez Group	Upland, CA	52
219	Miguel Bermudez	ERA Mi Casa Real Estate	Chicago, IL	52
220	Monica Angeles	Century 21 Cobb Realty, Inc.	Pittsburg, KS	52
221	Ray Duran	LA Real Estate Network	Montebello, CA	51
222	Robert Padron	RE/MAX Cityview	Chicago, IL	51
223	Juanita Flores	RE/MAX "10"	Chicago, IL	51
224	Justine Jimenez Garcia	Countywide Properties, Inc.	Miami, FL	51
225	Jacky Teplitzky	Douglas Elliman Real Estate	New York, NY	50
226	Liz Donnelly	RE/MAX Gold Coast Realtors	Ventura, CA	50
227	Donna Nazir	The Skye Group, Inc. - Donna Nazir Realty Group	Rancho Cucamonga, CA	50
228	Roger Zelaya	RE/MAX Time	Rancho Cucamonga, CA	50
229	Karen Ortega Matson	RE/MAX Right Choice	Glendale, AZ	50
230	Martha Lozano	RE/MAX City	Chicago, IL	50
231	Cesar Amezcua	CA & Company Realtors	San Antonio, TX	50
232	Martha Martinez	Keller Williams Realty	El Paso, TX	50
233	Marilyn Sowers	RE/MAX Direct	Wellington, FL	50
234	Adolfo Diaz	Century 21 Sunbelt Realty, Inc.	Cape Coral, FL	50
235	Sebastian Hernandez	Greater Chicago Real Estate, Inc.	Chicago, IL	50
236	Yadira Yvonne Ramirez	RE/MAX Real Estate Services	Laredo, TX	50
237	Leo Barajas	Coldwell Banker Woodland Schmidt	Holland, MI	49.5
238	Manuel Barajas	Coldwell Banker Woodland Schmidt	Holland, MI	49.5
239	Patricia Villanueva	United Realty and Loans, Inc.	Vista, CA	49
240	Salvador Hernandez	Century 21 Lullo	Addison, IL	49
241	Norma Lira	Keller Williams Realty Heritage	San Antonio, TX	49
242	Irma Soltero-Sparks	Century 21 C. Watson	Fresno, CA	49
243	Omar Cavada	Century 21 McMullen	Chicago, IL	49
244	Janie Rivera Conley	RE/MAX Market Place	Oak Creek, WI	49
245	Javier Bedoya	Century 21 Mario Real Estate	East Boston, MA	48
246	Yanelys Martinez	RE/MAX Insight	Methuen, MA	48
247	Michael Sandoval	RE/MAX Gold	Roseville, CA	48
248	Tony Espinoza	Doss Realty Group	Las Vegas, NV	48
249	Brenda Beltran	Simply Vegas Real Estate	Las Vegas, NV	48
250*	Ubaldo Garcia	ERA Mi Casa Real Estate	Chicago, IL	48
250*	Laura Solis	Presidential Realty Group, Inc.,	Hollywood, FL	48

*Tied for position

SNAPSHOT OF THE TOP 250 AGENTS

TOP 3 FRANCHISES



EXPERIENCE



TOP 3 OFFICES



TOTAL SIDES AND VOLUME



RANK	NAME	COMPANY	LOCATION	SIDES	VOLUME
1	Marty Rodriguez	Century 21 Marty Rodriguez	Glendora, CA	369	\$174,702,386
2	Dania Perry	Century 21 Jim White & Associates	Treasure Island, FL	109	\$174,000,000
3	Jorge DeLeon	Coldwell Banker Residential Brokerage	Oxnard, CA	327	\$167,947,142
4	Jacky Teplitzky	Douglas Elliman Real Estate	New York, NY	50	\$123,795,415
5	Maria Fermin	EXIT Realty Success	Corona, NY	266	\$110,985,726
6	Rossana Pestana	Canvas Real Estate & Investments	San Diego, CA	168	\$90,065,275
7	Mario Banuelos	Vanguard Properties	San Francisco, CA	32	\$88,000,000
8	Claudia Restrepo	Keller Williams Realty The Legacy Group	Spokane, WA	443	\$87,636,955
9	William Bustos	Keller Williams Realty Utah Realtors - William Bustos Group	Salt Lake City, UT	376	\$83,270,914
10	Mario Negron	RE/MAX Prestige - Houston New Home Team	Houston, TX	403	\$81,768,067
11	Leo Pareja	Keller Williams Realty Leo Pareja Team	Falls Church, VA	332	\$78,460,537
12	David Acosta	Keller Williams Realty David Acosta Real Estate Group	El Paso, TX	298	\$70,547,711
13	Ricardo Acevedo	Century 21 The Acevedo Team	Rancho Cucamonga, CA	238	\$67,633,404
14	Mark Dimas	Winhill Advisors	Cypress, TX	381	\$65,269,167
15	Marshall Carrasco	Marshall Realty	Reno, NV	390	\$65,216,677
16	Eduardo Blanco	5 Diamond Real Estate	Miami, FL	326	\$64,035,096
17	Sebastian Stofenmacher	Edgestone Real Estate, Inc.	Los Angeles, CA	112	\$62,018,384
18	Christian Fuentes	RE/MAX Top Producers	Diamond Bar, CA	162	\$61,622,137
19	Marta DuPree	Keyes Company Realtors	Coral Springs, FL	175.75	\$54,273,727
20	Hudson Santana	Keller Williams Realty Cambridge - Santana Properties Team	Cambridge, MA	99	\$52,150,210
21	April Cooper	Alpine Companies, Inc.	Alpine, UT	296	\$49,171,585
22	Eric Delgado	Keller Williams Realty Encino - Sherman Oaks	Encino, CA	89	\$42,814,949
23	Monica Foster	RE/MAX Space Center - Clear Lake	Houston, TX	172	\$41,610,279
24	Nate Martinez	RE/MAX Professionals	Glendale, AZ	156	\$41,369,810
25	Jorge Chavez	inMotion Group Properties	Greenwood Village, CO	173	\$41,198,377

RANK	NAME	COMPANY	LOCATION	SIDES	VOLUME
26	Carissa Acker	Real Estate by Design	Denton, TX	214	\$41,000,000
27	Alan Canas	Sotheby's International Realty Today	Burlingame, CA	24	\$39,919,333
28	Dennis Estep	ERA Sellers & Buyers Real Estate	El Paso, TX	249	\$39,733,308
29	Lane Harris	Harris Real Estate Group	El Paso, TX	212	\$37,557,079
30	Lisa Munoz	Realty Austin	Austin, TX	105	\$37,462,781
31	Veronica Figueroa	RE/MAX Innovation	Orlando, FL	174	\$37,275,705
32	David Delgado	Delgado Realty Group	Fullerton, CA	111	\$35,903,939
33	Guillermo Salas	RE/MAX Platinum	Ardmore, PA	119	\$35,644,908
34	Sarah E. Carmona Zink	Dreams Realty	Reno, NV	175	\$35,406,119
35	Monique Walker	RE/MAX Excalibur - Monique Walker Team	Scottsdale, AZ	132	\$35,000,000
36	Paul Argueta	Real Estate Heaven	South Pasadena, CA	71	\$33,725,000
37	Christopher Tello	Keller Williams Realty Partners SW	Pembroke Pines, FL	134	\$33,501,755
38	Leticia Hixson	RE/MAX Champions	Chino, CA	95	\$33,449,918
39	Michelle Fermin	Century 21 North Shore	Reading, MA	157.5	\$33,392,505
40	Enrique Viramontes	RE/MAX Commercial & Investment Realty	Los Angeles, CA	38	\$32,859,000
41	Erika Carrasco	Intero Real Estate Services	San Jose, CA	89	\$32,480,975
42	Ivan Arjona	RE/MAX The Woodlands & Spring	The Woodlands, TX	66	\$32,441,350
43	Liz Donnelly	RE/MAX Gold Coast Realtors	Ventura, CA	50	\$32,000,000
44	Daniel Pedroza	Keller Williams Realty Daniel Pedroza Group	San Antonio, TX	118	\$31,743,192
45	Rodolfo Hernandez McIntyre	Keller Williams Realty SeaReal Team	Burien, WA	78	\$31,518,982
46	Adriana Montes, MBA	Florida Dream Realty Group, Inc.	Ocoee, FL	241	\$30,694,867
47	Jessie Rodriguez	Cal American Homes	Claremont, CA	70	\$30,542,321
48	Ron Cedillo	Home Buyers Realty	Tracy, CA	118	\$30,357,350
49	Ruben Solis	Keller Williams Realty Heritage	San Antonio, TX	78	\$28,920,238
50	Chris Montalvo	Mirabal Montalvo & Associates, LLC	Corpus Christi, TX	209	\$28,837,660

TOP 25 MILLENNIAL LATINO AGENTS

RANK	NAME	COMPANY	LOCATION	TOTAL
1	Leo Pareja	Keller Williams Realty Leo Pareja Team	Falls Church, VA	332
2	Jonathan Gineo	Nutmeg Properties	Wethersfield, CT	219
3	Chris Montalvo	Mirabal Montalvo & Associates, LLC	Corpus Christi, TX	209
4	Sarah E. Carmona Zink	Dreams Realty	Reno, NV	175
5	Fidel Batres	Key Realty	Rockford, IL	128.5
6	Nora Aguirre	Source Realty	Las Vegas, NV	117
7	Sebastian Stofenmacher	Edgestone Real Estate, Inc.	Los Angeles, CA	112
8	Hudson Santana	Keller Williams Realty Cambridge - Santana Properties Team	Cambridge, MA	99
9	Eduardo Garcia	Realty of Chicago	Berwyn, IL	96
10	Eric Delgado	Keller Williams Realty Encino - Sherman Oaks	Encino, CA	89
11	Luis D. Mota	Century 21 Jordan-Link & Company	Visalia, CA	79.8
12	Jonathan Jacobs	Simply Vegas Real Estate	Las Vegas, NV	74
13	A.J. Reygadas	Powers Real Estate	San Antonio, TX	72
14	Angel Garcia	Park Regency Real Estate	Granada Hills, CA	68
15	Leo Robles	Exclusive Property Advisors	Corona, CA	63
16	Janet Ramirez	Integrity Real Estate Center, Inc.	Stockton, CA	60
17	Erika Villegas	ERA Mi Casa Real Estate	Chicago, IL	58
18	Suzie Castillo	RE/MAX Paramount	Mount Pleasant, TX	58
19	Eloy Villamil	RE/MAX Innovative	Bellflower, CA	56
20	Johan Lopez	Home Shop Properties, Inc.	Methuen, MA	54
21	Janet Cisneros	Realty One Group Empire	Oak Hills, CA	54
22	Anthony Ramos	Century 21 Ramos Realty	Bethlehem, PA	54
23	Christopher Rodriguez	Maximum Mortgage & Real Estate, Inc.	Oceanside, CA	53
24	Yuri Blanco	RE/MAX Executives	Eagle, ID	53
25	Brenda Beltran	Simply Vegas Real Estate	Las Vegas, NV	48

TOP 50 LATINO AGENTS BY GROSS COMMISSION INCOME

1 - 25

RANK	NAME	COMPANY	LOCATION	SIDES	GCI
1	Jorge DeLeon	Coldwell Banker Residential Brokerage	Oxnard, CA	327	\$4,708,264
2	Marty Rodriguez	Century 21 Marty Rodriguez	Glendora, CA	369	\$4,524,416
3	Jacky Teplitzky	Douglas Elliman Real Estate	New York, NY	50	\$3,400,000
4	Maria Fermin	EXIT Realty Success	Corona, NY	266	\$2,713,369
5	Mario Negron	RE/MAX Prestige - Houston New Home Team	Houston, TX	403	\$2,547,869
6	Claudia Restrepo	Keller Williams Realty The Legacy Group	Spokane, WA	443	\$2,516,483
7	Mario Banuelos	Vanguard Properties	San Francisco, CA	32	\$2,420,000
8	Marshall Carrasco	Marshall Realty	Reno, NV	390	\$2,100,000
9	Dania Perry	Century 21 Jim White & Associates	Treasure Island, FL	109	\$2,061,517
10	David Acosta	Keller Williams Realty David Acosta Real Estate Group	El Paso, TX	298	\$1,991,766
11	Ricardo Acevedo	Century 21 The Acevedo Team	Rancho Cucamonga, CA	238	\$1,852,102
12	Mark Dimas	Winhill Advisors	Cypress, TX	381	\$1,850,000
13	Leo Pareja	Keller Williams Realty Leo Pareja Team	Falls Church, VA	332	\$1,654,589
14	William Bustos	Keller Williams Realty Utah Realtors - William Bustos Group	Salt Lake City, UT	376	\$1,584,492
15	Rossana Pestana	Canvas Real Estate & Investments	San Diego, CA	168	\$1,510,010
16	Christian Fuentes	RE/MAX Top Producers	Diamond Bar, CA	162	\$1,482,310
17	Eduardo Blanco	5 Diamond Real Estate	Miami, FL	326	\$1,392,437
18	April Cooper	Alpine Companies, Inc.	Alpine, UT	296	\$1,308,295
19	Giovanni Carmona	Four Seasons Realty	Las Vegas, NV	79	\$1,260,000
20	Marta DuPree	Keyes Company Realtors	Coral Springs, FL	175.75	\$1,256,392
21	Monica Foster	RE/MAX Space Center - Clear Lake	Houston, TX	172	\$1,192,845
22	Leticia Hixson	RE/MAX Champions	Chino, CA	95	\$1,124,383
23	David Delgado	Delgado Realty Group	Fullerton, CA	111	\$1,100,000
24	Sarah E. Carmona Zink	Dreams Realty	Reno, NV	175	\$1,048,723
25	Roberto Castillo	Century 21 World Connection	Miami, FL	163	\$1,040,630

TOP 50 LATINO AGENTS BY GROSS COMMISSION INCOME

26 - 50

RANK	NAME	COMPANY	LOCATION	SIDES	GCI
26	Hudson Santana	Keller Williams Realty Cambridge - Santana Properties Team	Cambridge, MA	99	\$1,031,949
27	Eric Delgado	Keller Williams Realty Encino - Sherman Oaks	Encino, CA	89	\$999,530
28	Guillermo Salas	RE/MAX Platinum	Ardmore, PA	119	\$998,518
29	Lisa Munoz	Realty Austin	Austin, TX	105	\$977,981
30	Becky Garcia	Essential Properties, Inc.	Goodyear, AZ	69	\$970,000
31	Alan Canas	Sotheby's International Realty Today	Burlingame, CA	24	\$943,095
32	Veronica Figueroa	RE/MAX Innovation	Orlando, FL	174	\$936,578
33	Erika Carrasco	Intero Real Estate Services	San Jose, CA	89	\$886,762
34	Sebastian Stofenmacher	Edgestone Real Estate, Inc.	Los Angeles, CA	112	\$881,433
35	Nate Martinez	RE/MAX Professionals	Glendale, AZ	156	\$866,347
36	Enrique Viramontes	RE/MAX Commercial & Investment Realty	Los Angeles, CA	38	\$865,281
37	Will Alfaro	Coldwell Banker Residential Brokerage	Clifton, NJ	64.12	\$861,000
38	Ivan Arjona	RE/MAX The Woodlands & Spring	The Woodlands, TX	66	\$846,597
39	Alicia Treviño	Century 21 Alicia Treviño Realtors	Mesquite, TX	190	\$842,340
40	Gabriel Bedoya	The Corcoran Group	New York, NY	78	\$838,993
41	Angel Garcia	Park Regency Real Estate	Granada Hills, CA	68	\$838,418
42	Michelle Fermin	Century 21 North Shore	Reading, MA	157.5	\$834,812
43	Christopher Tello	Keller Williams Realty Partners SW	Pembroke Pines, FL	134	\$811,193
44	Liz Donnelly	RE/MAX Gold Coast Realtors	Ventura, CA	50	\$801,000
45	Henry Benito	Benito Realty Group	Coral Gables, FL	171	\$792,506
46	Roman Lopez	Keller Williams Realty The Roman Lopez Real Estate Team	Austin, TX	138	\$787,848
47	Chris Montalvo	Mirabal Montalvo & Associates, LLC	Corpus Christi, TX	209	\$785,000
48	Monique Walker	RE/MAX Excalibur - Monique Walker Team	Scottsdale, AZ	132	\$770,000
49	Rodolfo Hernandez McIntyre	Keller Williams Realty SeaReal Team	Burien, WA	78	\$768,554
50	Jessie Rodriguez	Cal American Homes	Claremont, CA	70	\$763,558

RANK	NAME	COMPANY	LOCATION	TOTAL
1	Maria Fermin	EXIT Realty Success	Corona, NY	266
2	Dennis Estep	ERA Sellers & Buyers Real Estate	El Paso, TX	249
3	Adriana Montes, MBA	Florida Dream Realty Group, Inc.	Ocoee, FL	241
4	Luis Coronel	Coronel Realty Group	Indianapolis, IN	216
5	Carissa Acker	Real Estate by Design	Denton, TX	214
6	Lane Harris	Harris Real Estate Group	El Paso, TX	212
7	Chris Montalvo	Mirabal Montalvo & Associates, LLC	Corpus Christi, TX	209
8	Henry Benito	Benito Realty Group	Coral Gables, FL	171
9	Mauricio Gonzalez	Citywide Realty	Chicago, IL	164
10	Roberto Castillo	Century 21 World Connection	Miami, FL	163
11	Michelle Fermin	Century 21 North Shore	Reading, MA	157.5
12	Araceli Hernandez	Tri-Star Realty, LLC	Henderson, NV	156
13	Martha Corral	Century 21 Affiliated	Aurora, IL	138
14	Fidel Batres	Key Realty	Rockford, IL	128.5
15	Daniel Hernandez	Evista REsources Realty, Inc.	Kissimmee, FL	126
16	Luis Ortiz	RE/MAX Partners	Berwyn, IL	123
17	Patti Musshorn	Majestic Realtors	El Paso, TX	122
18	Joe Castillo	ERA Mi Casa Real Estate	Chicago, IL	122
19	Daniel Pedroza	Keller Williams Realty Daniel Pedroza Group	San Antonio, TX	118
20	Dania Perry	Century 21 Jim White & Associates	Treasure Island, FL	109
21	Roger Ayala	LIFE Realty	Henderson, NV	109
22	Lisa Munoz	Realty Austin	Austin, TX	105
23	Mina Munoz	RE/MAX 2000	Crete, IL	105
24	Monica Rojas	RE/MAX 1st Choice	Santa Fe, TX	104
25	Salvador Gonzalez	ERA Mi Casa Real Estate	Chicago, IL	103

RANK	NAME	COMPANY	LOCATION	TOTAL
26	Fil Castaneda	Castaneda Real Estate	Perris, CA	102
27	Manuel Chavez	M. C. Real Estate Corp.	Fresno, CA	101
28	Victor Niño	Keller Williams Realty	Austin, TX	98
29	Juan Segura	Coldwell Banker Select Real Estate	Reno, NV	97.5
30	Miguel Salvat	YES Real Estate Services	Pinecrest, FL	97
31	Sandra Rangel	RE/MAX North - San Antonio	San Antonio, TX	96
32	Emelin Brown	Roman Realty Group	Chicago, IL	96
33	Eduardo Garcia	Realty of Chicago	Berwyn, IL	96
34	Leticia Hixson	RE/MAX Champions	Chino, CA	95
35	Douglas Ramos	Century 21 Alliance Realty	Linden, NJ	95
36	Elizabeth Martinez	Century 21 Martinez & Associates	Las Vegas, NV	94
37	Carlos Garcia	The Keyes Company Realtors	Miami, FL	91
38	Sussy DeLeon	RE/MAX New Horizons	Providence, RI	90
39	Richard Rodriguez	Berkshire Hathaway HomeServices GA Properties	Hoschton, GA	90
40	Juan Carlos Carrasquel	The JuanSells.com Realty Co.	Bloomington, IN	89
41	Sergio Franco	Sergio Franco - Broker	Madera, CA	86
42	Sofia Chacon	Keller Williams Realty Sofia Chacon Real Estate Group	Corona, CA	85
43	Andreina Canache	Century 21 All Homes & Properties	Kissimmee, FL	85
44	Ray Borrego	ERA Sellers & Buyers Real Estate	El Paso, TX	84
45	Irene Tanis	RE/MAX Performance, Inc.	Woodland Park, CO	83
46	Rebecca Hidalgo Rains	Berkshire Hathaway HomeServices Arizona Properties	Chandler, AZ	82
47	Danii Sedillo	Keller Williams Realty El Paso	El Paso, TX	82
48	Jaime Delgadillo	Marty Martinez Realtors, Inc.	North Richland Hills, TX	80
49	Luis D Mota	Century 21 Jordan-Link & Company	Visalia, CA	79.8
50	Enrique Lira	Keller Williams Realty Heritage	San Antonio, TX	79

2016

250

TOP

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