

250

TOP

NAHREP[®]

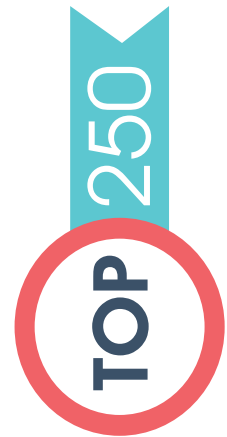
LATINO AGENTS AWARD

A Report by the National Association of
Hispanic Real Estate Professionals[®]

2016

In association with





FOREWORD

Now in its fifth year of publication, the National Association of Hispanic Real Estate Professionals® (NAHREP®) Top 250 Latino Agents Award recognizes the industry's leading Hispanic real estate agents and brokers from across the country. The following report recognizes agents whose hard work and dedication has led them to close an outstanding number of transactions in an effort to increase the rate of sustainable Hispanic homeownership in communities across the country. They represent a combined total of 24,163.92 in closed transaction sides in 2015 and over \$5.26 Billion in total volume. These hard working agents are set apart from the nearly fifty-thousand Latinos in real estate through their dedication to homeownership.

Recognition of the agents who carry out the NAHREP mission of sustainable homeownership in communities across the country has been a priority for NAHREP since the inception of the Top 250 award program in 2012. This year's honorees were selected for the award from among 700 self-nominated agents considered this year, the largest pool of candidates for the award to date and a testament to the growing prestige of the award.

In addition to the highest ranked agents based on transaction sides, this year's report examines several additional categories among the candidates, including distribution by age, geography, gender, and brand. In addition, the report features recognition for agents by gross commission income, volume, and for top individual agents.

NAHREP salutes the Top 250 Latino Agents in the U.S. and their success year after year. Join NAHREP in recognizing these individuals and their Top 250 Latino Mortgage Originator counterparts on social media using **#Top250**. ¡Felicidades!

METHODOLOGY

The listing of the Top 250 Latino Agents in the U.S. is compiled through broker affirmed self-nomination and recognizes the nation's most successful agents and brokers for their residential real estate transactions. Residential is defined as dwellings with four or fewer units, excluding rental properties and commercial real estate transactions. Once received, NAHREP reviews the nominations for accuracy by validating against other available data, including MLS records and franchise data. A small number of nominations were modified or disqualified where third-party validation was not available or consistent. Sales production data is representative of the 2015 calendar year. Ethnic background is confirmed through self-attestation. In instances where there is a tie based on transaction sides, higher rank is given to the agent with greater sales volume. NAHREP membership is not a prerequisite for participation or acknowledgement in the Top 250 Latino Agents & Mortgage Originators Awards. Annual transactions for those acknowledged on the list range from 443 to 48 transactions during the 2015 calendar year.

RANK	NAME	COMPANY	LOCATION	TOTAL
127	Alex Castaneda	Blue Lake Real Estate Co.	Twin Falls, ID	73
128	Oscar Tortola	Keller Williams Realty Oscar Tortola Group	Corona, CA	72
129	Oscar Colato	RE/MAX Professionals	Avondale, AZ	72
130	Kevin Gomez	The Anderson Group & Co., PL.	Winter Park, FL	72
131	Julia Pulles	Coldwell Banker Residential Real Estate	Coral Gables, FL	72
132	AJ Reygadas	Powers Real Estate	San Antonio, TX	72
133	Gumer Alvarez	Coldwell Banker Select Real Estate	Reno, NV	71.5
134	Paul Argueta	Real Estate Heaven	South Pasadena, CA	71
135	Stewart Ramirez	RE/MAX Center	Grayslake, IL	71
136	Jessie Rodriguez	Cal American Homes	Claremont, CA	70
137	Oscar Garcia	Century 21 Sweyer	Wilmington, NC	70
138	Becky Garcia	Essential Properties, Inc.	Goodyear, AZ	69
139	Peter Dominguez	Century 21 Affiliated	Aurora, IL	69
140	Rosa Galvez	Century 21 Diamond Realty, Inc.	Killeen, TX	69
141	Fidel Carranza	Century 21 Desert Rock	Hesperia, CA	68.8
142	Angel Garcia	Park Regency Real Estate	Granada Hills, CA	68
143	Maria Cedano	RE/MAX Ultimate Professionals	Shorewood, IL	68
144	Maria Castillo	ERA Mi Casa Real Estate	Chicago, IL	68
145	Mynor Herrera	Mynor & Associates, LLC	Bethesda, MD	67
146	Johnny Rojas	Century 21 JR Gold Team Realty	Garfield, NJ	67
147	Alfonso Parodi	ERA Realty Associates	Houston, TX	67
148	Jaime Marin	Marin Realty & Property Management	San Antonio, TX	67
149	Juan Del Real	Solutions Realty and Associates, LLC	Cicero, IL	67
150	Rosie Gonzalez	Coldwell Banker Residential Brokerage	La Grange, IL	66.8
151	Ivan Arjona	RE/MAX The Woodlands & Spring	The Woodlands, TX	66
152	Lolis Vazquez	Realty Corner, Inc.	Sparks, NV	65
153	Ramona Bautista	The Keyes Company Ramona Bautista Team	Weston, FL	65
154	Andrea Pena Moran	JP & Associates Realtors	Plano, TX	65
155	Will Alfaro	Coldwell Banker Residential Brokerage	Clifton, NJ	64.12
156	Zeferino Martinez	RE/MAX "10"	Oak Lawn, IL	64
157	Pablo Galarza	RE/MAX "10"	Oak Lawn, IL	64
158	Lia Saa	Century 21 John Walton Realtors	Lubbock, TX	63.5
159	Nelson Rodriguez	RE/MAX Real Pros	Corona, CA	63
160	Leo Robles	Exclusive Property Advisors	Corona, CA	63
161	Evan Compean	Champions Real Estate Group	Houston, TX	63
162	Victor Vidales	RE/MAX New Heights Realty	Phoenix, AZ	63
163	Jorge Mier	RE/MAX Alliance 3000	Aurora, CO	63
164	Jose Esparza	RE/MAX Real Estate Results	Bentonville, AR	63
165	Diana Sifuentes	Berkshire Hathaway HomeServices A Action	Mesquite, TX	63
166	Aurelio Valdez	RE/MAX Prestige	Houston, TX	63
167	Grisselle Martinez	Coldwell Banker Residential Brokerage	Hoboken, NJ	62.5
168	Alexa Silva	Keller Williams Realty Alexa Silva Real Estate Group	Stuart, FL	62